

What do DVR consumers say about BEST?

Amy Below

Jeweler

"The BEST classes helped me understand all the aspects involved in starting a business."



Marie Kundo-Flechner

Truck Owner-Operator

"DVR's BEST program helped me get back on the road by assisting me with accommodations and business plan development."

Leonard Peterson

Net-Maker

"DVR has helped me return to the fishing business. I am making nets for sale."



The Department of Workforce Development is an equal opportunity employer and service provider. If you have a disability and need access to this information in an alternate format or need it translated into another language, please contact DVR at (800) 442-3477.

Division of Vocational Rehabilitation
P.O. Box 7852
Madison, WI 53707-7852
(800) 442-3477 Voice
(888) 877-5939 TTY
<http://www.dwd.state.wi.us/dvr/>



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***Working With You...
...So You Can Work
For Yourself.***



What is BEST?

The BEST (Business Enterprise Services and Training) Academy provides business instruction and evaluation to Division of Vocational Rehabilitation (DVR) consumers interested in self-employment. BEST offers classes and individualized business development counseling.

The BEST Academy provides instruction to assist the DVR consumer in determining business feasibility, market research, market analysis, financial planning and business plan development.

BEST consumers develop businesses suited to their abilities, skills and interests.

Self-Employment Training

The BEST goal is to assist you in developing skills for self-employment. Instruction includes small business counseling, surviving business development, money management, market research, product or service development, marketing, record keeping, accounting, pricing, inventory control, sales techniques, financing, taxes and business plan development.

The Process

- An individual applies for DVR services.
- If eligible, the DVR consumer expresses an interest in self-employment.
- In partnership with the consumer, the BEST teacher and the DVR counselor work to determine if self-employment is the most appropriate employment goal.
- Consumer attends BEST academy classes meeting with the instructor throughout the business development process.
- Consumer writes a business plan.
- BEST Academy Instructor evaluates the consumer's skills, business ideas and business plan.
- If the business plan is approved, the Individual Plan for Employment (IPE) is amended to include a self-employment goal.
- Business funding may be a partnership of funding sources between the consumer, conventional or alternative lending sources and DVR.
- *Depending on your financial situation and completion of your responsibilities, limited DVR funding may be available.*

**For More Information:
(800) 442-3477**

www.dwd.state.wi.us/dvr/best



**BUSINESS ENTERPRISE
SERVICES TRAINING**

The BEST program is a unique business planning service that provides accommodations for your specific disability needs.

Are You Eligible?

To be eligible for BEST, you must be a DVR consumer.

A consumer must:

1. Have a physical or mental impairment that makes it difficult to get or keep a job.
2. Require VR services to prepare for work, or find and keep a job.

Consumers interested in the BEST program must:

1. Have interest in self-employment.
2. Have motivation to work fulltime, if possible.
3. Have skills or knowledge that result in producing a marketable product or service.
4. Have a goal of achieving minimum wage or more.